

Annual General Meeting

Tuesday, 14 March 2017, 19h00

Location:	Dickie Fritz Hall, Edenvale	
Chairperson:	Steve Bartels	
Minutes:	Beverly Cosslett	
Present:	Attendance record below	
James Alexander	Lynsey Houston	Amy Shaw
Peter Annandale	Bernard Janse van Rensburg	Rob Smallie
Steve Bartels	Vernon Kloppers	Steven Taylor
Mark Bellingan	Blake Mac Millan	Chris Teague
Riaan Bergh	Paul Marcellin	Julie Teague
Johnny Beukes	Alexis McNaughton	Mike Teague
Gert-Louis Cilliers	Lee Moorcroft	Carl van Beusekom
Beverly Cosslett	Fanie Naude	Ian van den Berge
Basil de Klerk	Matteo Pagani	Carmen van Vuuren
Warren Dent	Hannes Pieterse	Gerrit van Zyl
Ian Douglas	Eugene Potgieter	Russell Vandrau
Bailey Edmunds	Colin Rothman	Michael Walker
Graham Field	Mike Rumble	Greg Waspe
Herman Grobler	William Sharman	Susan Watts

Proceedings

- 1. Chairman and secretary of the meeting were confirmed.
- 2. The chairman established a quorum.

Welcomed everyone to the meeting. Went through the rules of the meeting.

A supplementary item was added to the agenda for a representative of the Aero Club who was coming to the meeting to discuss the role of the Aero Club with PASA members. Report appended as Annexure 3.

Proxies had been sent to the NEDs and these were confirmed.

3. Confirm minutes of the previous meeting

DISCUSSION

Previous minutes were not signed by the Chairman of the meeting (NED), they were signed by Steve Bartels (NED) and Eugene Potgieter (new incoming NED). Both were present at the AGM.

CONCLUSION		
Acceptance proposed by: Hannes Pieterse		
Seconded: Ian Douglas		
ACTION	Responsible	Deadline

4. Present and ratify financial statements

DISCUSSION

The consolidated financial statements of PASA to 31 March 2016 were distributed to members via email. This is a new feature on the PASA system.

Mike Teague Question: Cash flow: Loans of R17k. He asked what loan that was and what for?

Clarification obtained after the AGM: This amount is the increase in the non-current liabilities reflected in the balance sheet from one year to the next. This is the corrective entry passed due to an error in the SSA investment account balance being reflected to 29 February 2016 instead of to 31 March 2016. The balance sheet was corrected but not the cash flow. NED's confirm no loans have been advanced.

Paul Marcellin Question: Investment rates earned, is this optimal?

Colin Rothman confirmed that there are two investment accounts:

- SSA Investment, 32 day notice account with Standard Bank (6.15%)
- PASA Investment account, 24 hour notice account with Nedbank (5.20%)

Colin commented that admin manages the surplus cash balances very optimally ensuring the maximum returns.

Julie Teague asked if the detail could be distributed.

Colin mentioned that a level of detail is a lot of work and rather deal with the ad hoc questions than try give too much detail in the financials. The financials published are the full set of accounts, signed off by the auditors.

CONCLUSION

Acceptance proposed: Paul Marcellin (based on a provision that the loan question is clarified).

Seconded: Greg Waspe

ACTION	Responsible	Deadline

5. Confirm appointment of the accountants

DISCUSSION		
Currently use Musiker and Co.		
CONCLUSION		
Acceptance proposed: Paul Marcellin		
Seconded: Fanie Naude		
ACTION	Responsible	Deadline

6. Present and ratify fees for the next year

 DISCUSSION

 Graham Field detailed as follows:

 PASA fees to increase by R20 to R520. Increase to go to SSA fees. R460 for the Aero Club. Total fees to be paid is R980. Only New Tandem rating fees have increased to R1000. No other changes made.

 CONCLUSION

 Acceptance proposed: Herman Grobler

 Seconded: Paul Marcellin

 ACTION
 Responsible

 Deadline

7. PASA Chairman's report

DISCUSSION		
Appended as Annexure 1		
CONCLUSION		
ACTION	Responsible	Deadline

8. ADZO Chairman's report

DISCUSSION		
Appended as Annexure 2		
CONCLUSION		
ACTION	Responsible	Deadline

9. SSA committees' reports on the statement of accounts and activities for the previous year and office bearers & budget and planned activities for the next year

DISCUSSION

Detailed reports available on PASA website:

End of term reports 2016/17

Commencement of term reports 2017/18

Formation Skydiving (FS)

Reports on Accounts:

Waiting for clarity from previous committee on the funds and expenditure.

2016 budget spent most of the money, lots of skills camps and boogies.

Additional funds went to national 4 way meets.

Two 8 way days did not run.

There was meant to have a surplus, spend happened on Cat 2 DVD's. R9k spent.

New team will find out where this all is and report back.

Office Bearers for the year:

Michael Walker, Carmen van Vuuren, Greg Waspe

Budget and planned activities for the new year:

After set costs for IPC delegate travel, judges and medals for nationals, FS committee was left with R24k for the year. Split amongst 5 development weekends.

Still to engage with dropzones on the formats.

70% aimed at A to B Licence jumpers.

Balance aimed at Intermediate jumpers with 4 way and 8 way skills camps.

R4k to develop FS coaches.

Artistic Events (AE)

Reports on Accounts:

Decided to take cash that was not spent to go to special project for other committees to use.

AE spent all their money on Skills camps, Rustenburg, PSC, JBay, Mossel Bay.

Coaches jump for free. Coaches need slots /spend to be covered.

Office Bearers for the year:

Amy Shaw, Warren Hitchcock, Maryke Prinsloo

Budget and planned activities for the new year:

Total Budget R22k. Main focus on coach development.

2 Skills camp, Gauteng and W Cape. Details to be finalised.

R3k to go to camera slots for nationals. Intermediate level.

Combine skills camps and skills development to grow that sector.

Canopy Formation (CF)

Reports on Accounts:

Peter Annandale presented - Events happened at JSC, JBay and Rustenburg.

Need more people to participate in the discipline.

Office Bearers for the year:

Peter Annandale, Graham Field, Rogan Maclean

Budget and planned activities for the new year:

Focus to keep people interested and focused to promote the discipline.

Have 4 people in Gauteng that are interested. Need to develop coaches.

Putting money away to get CF canopies to attract younger skydivers to the discipline.

Have around R10k saved up. Not a lot of cash available for 2017/18.

Want to keep the money to develop the sport.

Steve Bartels asked what equipment was available.

Only 150 and 135 canopies are available. There is one 170 canopy available.

Colin said to keep it up, Peter is doing a good job.

Freefall Style and Accuracy Landing & Paraski (SAP)

Reports on Accounts:

Paul Marcellin reported: Bought some gear. Accuracy system was purchased.

Moved surplus into the special fund.

Were invited to participate at a Rugby tournament. Could not participate based on cost.

Office Bearers for the year:

Francois Wagenaar, Corne Myburgh, Paul Marcellin

Budget and planned activities for the new year:

JSC programme: Free Radical Accuracy Slot. R90 slot at JSC for Accuracy jumps. Supplement student gear with the accuracy equipment.

Good position to introduce coaching to the JSC membership.

Other income: Will hire out rig to jumpers and earn an income from it.

Steve Bartels commended JSC and Paul Marcellin for the innovative new use of slots.

Canopy Piloting (CP)

Reports on Accounts:

Chris Teague presented: Budget used for timing equipment for nationals.

2 competitions were held. Seniors and juniors participated.

Peter Lawson Cup also happened, sponsored by Pete Lawson.

Warren Hitchcock hosted a canopy course at JSC.

Budget around R900 short for the year.

Office Bearers for the year:

Matteo Pagani, Mike Teague, Angie Sharman

Budget and planned activities for the new year:

Mike Teague presented: CP committee to fund own nationals. R7000 total for judges plus medals.

R600 for new equipment. Based on new rules.

Maintenance R400 for equipment.

2 Camps Intermediate skills camp (Billy or Warren)

Hosting a pre-nationals mini-meet. For participants at nationals to be hosted at PSC.

Nationals 2017 is being hosted at the Peter Lawson Cup.

Wingsuiting (WS)

Reports on Accounts:

Sold a wingsuit and added that income to the new year's activities.

Office Bearers for the year:

Oliver Nöthen, Dylan Hemer, Gert-Louis Cilliers

Budget and planned activities for the new year:

Bought new gear (Swift). Going to buy another wingsuit. Plan to sell some of the older gear.

Opening balance R8k.

Gear hire working well at R200 per weekend.

IPC and national champs need to be provided for.

2 seminars to happen.

4 events to happen.

Want to make better use of Julian Boulle back in SA.

Special Projects Fund

Colin Rothman asked what the purpose of the Special Projects Fund is and how is it being governed. Need good governance.

Julie Teague said it needs to be agreed at SSA level, good to use the left over budget to go to something worthwhile. Unused amounts at year end over R1000 would move into that account.

ACTION

Responsible Deadline

10. Set limits of expenditure for disciplines

DISCUSSION		
Colin confirmed current limits in place:		
- FS & AE R5000		
- rest R3000		
 added Special Project Fund with a limit of R3000 		
CONCLUSION		
Acceptance proposed: Paul Marcellin		
Seconded: Mike Teague		
ACTION	Responsible	Deadline

11. Ratify the pre-elected ADZO executive committee

DISCUSSION		
Graham Field (Chairman)		
Henk van Wyk		
Vernon Kloppers		
CONCLUSION		
Elected at the ADZO meeting held before the AGM		
ACTION	Responsible	Deadline

12. Ratify the pre-elected PASA Management Council

DISCUSSION		
Graham Field (Chairman)		
Henk van Wyk		
Mike Teague		
NSTO (Mark Bellingan)		
Any one of the NEDs		
Michael Walker (non-voting)		
CONCLUSION		
Acceptance proposed: Paul Marcellin		
Seconded: Chris Teague		
ACTION	Responsible	Deadline
Michael Walker co-opted as a non-voting SSA member to the MC		

13. Non-Executive Directors' feedback on the voting item not added to the 2016 AGM and the 2016 SGM being cancelled

DISCUSSION

NEDs feedback on the voting item not added to 2016 AGM and the 2016 SGM being cancelled.

Detailed summary shared with SSA Chair (Julie Teague) in February 2017. In summary:

- Proposal was put forward to put an item on the Agenda. NEDs assessed it and discussed internally and decided not to add to agenda.
- The proposal was not supported by a business plan/strategy highlighting what was broken in the current system and how this vote would enhance our sport.
- It was found that it did not go through SSA or the MC for discussion/support.
- A working group was recommended and an analysis needed to happen.
- Was asked to be on agenda at AGM, was raised and eventual result was a SGM called for.
- After the AGM new NEDs joined (Colin Rothman and Eugene Potgieter), the sport was in disarray.
- Colin scrutinised the preceding 12 months' SSA minutes and could not find any evidence of item listed to be voted on at the MC.
- Colin engaged the MC who confirmed they could not remember when last an item was voted on at a MC meeting.
- Colin engaged all parties concerned (SSA Chair, ADZO Chair, MC Chair, NSTO). Proposed we look at adding a second SSA person to the MC, this person to be a non-voting MC member but will engage actively in all the discussions/decisions. All parties agreed.
- On the back of this compromise being agreed, and the fact that a vote at a SGM was not in the best interests of the sport going forward, NEDs decided to cancel the SGM.
- They implemented the change to the MC for a year to assess how it works.
- There was also a commitment from Colin to attend as many SSA and MC meetings as possible to try and better understand the underlying concerns. This remains work in progress.

Going forward recommended that all communication needed to be in writing.

NED body was put in place for the best interest of the sport.

Warren Dent and Mike Teague said that all those decisions that were made were unconstitutional and should not have been made.

Colin said the sport was going in the wrong direction, and the NEDS made the decision to get the sport back on track.

Riaan Bergh asked for an apology from the NEDs for the decision that was made so that it does not happen again.

Chris Teague thanked Colin for the review and the work over the 12 months. There had been a gap between sport skydiving and NEDs and the members .NEDs performing better than before.

Colin to review the constitution and make it more robust. Points need to go through SSA, MC and NEDs before it gets to an AGM agenda point.

Colin apologised as a NED for the decision that was made at the time, as it was done in the best interests of the sport. Not to be a precedent on how things get taken forward.

Julie wanted to note that the events were not accurate as per her recollection.

Parallel groups to run: a working group to sort out the agenda point and a second to work on the constitution.

A working group needs to analyse the elements and sort out the voting issues on the MC. See what is an issue and how to fix it. If a solution is made before next year's AGM an SGM will be called to vote on it.

Rules need to be followed, communication needs to happen. Needs to be transparent.

Riaan Bergh agreed issues were addressed. Needed to move on.

CONCLUSION

NEDs will advise the MC to form a working group who will agree the parameters to be addressed.

ACTION

ACTION	Responsible	Deadline

14. Other business

DISCUSSION

A point was raised about no minutes being distributed from MC meetings.

Steve said there are confidential matters discussed and not everything can be distributed.

Graham says there are not regular meetings that happen. Says a good idea to have a set date.

Need to fix the communication issues from MC to SSA. Chris Teague suggested SSA Exec should be feeding back to members on what is relevant.

CONCLUSION

ACTION	Responsible	Deadline

15. Election of Non- Executive Members

DISCUSSION		
It was proposed that the current NEDS remain in office:		
Colin Rothman		
Eugene Potgieter		
Steve Bartels		
CONCLUSION		
Acceptance proposed: Paul Marcellin		
Seconded: Chris Teague		
ACTION	Responsible	Deadline

Closing:

Steve thanked everyone for attending and closed the meeting at 23h00.

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PASA Chairman's report

On behalf of the PASA Management Council, I am pleased to report on the 12 months to 31 March 2017 as follows:

While we have experienced a slight downturn in skydiving activities in general the office bearers of PASA have faced an increase in the workload and time spent on administrative issues affecting our sport. With this in mind I am pleased to welcome the new SSA exec headed by Mike Teague as SSA Chairman and supported by Michael Walker and Greg Waspe and we thank the outgoing SSA Exec of Julie Teague, Claire King and Mohan Chudalayandy for their valued and dedicated contribution to the promotion of sport skydiving.

The ADZO Exec remains as per 2016 with Henk van Wyk and Vernon Kloppers assisting me in my continued role of ADZO and PASA Chairman for 2017.

On the skydiving side more than 80 demonstration jump events, numerous skills camps and boogies and national and international competitions has made for a busy and productive year.

National Competitions

South African National Indoor Skydiving Championships, 1 - 2 April 2016 hosted by Bodyflight, Bedford in the UK. This event is held outside of SA due to there being no indoor facility in the country. Two South African teams participated at this competition, Jazz Republic and SAVOLO.

South African National Skydiving Championships, 27 April – 2 May 2016. Pretoria Skydiving Club hosted these championships where 96 registered competitors completed 1182 skydives from 113 PAC 750 loads. Only half a day was lost due to weather amounting to 11 loads not being able to fly.

International Competitions

6th FAI World Canopy Piloting Championships, 23 - 26 August 2016. Held at Parachutisme Nouvel Air, Farnham Canada, the event hosted 83 competitors from 25 countries. South Africa was represented by Matteo Pagani. Due to extremely difficult wind conditions the competition could not complete and there is therefore no World Champion for 2016. This is the first time in the history of the competition that no overall winner was declared. The Canopy Piloting competition comprises 3 rounds each of Accuracy, Speed and Distance. Only one round of Accuracy and one round Speed was completed where Matteo placed 45thand 63rd respectively. Based on this performance, Matteo has been invited to represent South Africa in Canopy Piloting at the 2017 World Games being held in Wroclaw, Poland.

22nd FAI World Parachuting Championships Mondial, 10 - 21 September 2016. A total of 753 participants from 35 nations vied for honours at the 2016 Mondial held in Chicago, USA. South Africa's team SAVOLO, represented by Alex Jordaan, Amy Kirtland, Bailey Edmunds, Debbie Lamsley and camera flyer Warren Hitchcock, participated in the 4-Way Formation Skydiving event along with 16 other nations and completed 10 rounds with an average of 17.90 resulting in 9th place overall. This was a personal best for the team and SAVOLO is the first South African team to place in the top 10 since 1997. The team improved their placement from 12th place at the 2014 World Championships and improved their overall score by 30% in the same period due to a dedicated training plan. National colours were awarded for the first time to Debbie Lamsley and Alex Jordaan. Amy Kirtland, Bailey Edmunds and Warren Hitchcock had previously received colours.

2nd FAI World Cup of Indoor Skydiving, 12 - 16 October 2016. Poland hosted the competition at Flyspot, Warsaw with 94 teams from 27 nations competing in the event which was broadcast globally in a commentated livestream video throughout. South Africa was once again represented in the Formation Skydiving 4-Way Open event by team Jazz Republic. There were 39 teams competing in this category. Despite limited financial resources meaning they could only attend one training camp to prepare for the event the team, comprising Claire King, Colin Rothman, Dirk Venter and Paul Marcellin, maintained their performance average from the 2015 World Championships, which they are very pleased with. They placed 13th in the final results with a 20.1 average over 10 rounds. The team plan to take a year to rebuild their financial resources in the hope to return to serious training and competition in 2018.

1st FAI World Wingsuit Performance Flying Championships, 3 - 9 November 2016. The event hosted 63 competitors from 22 nations, all competing in the 3 sub-categories - Time, Distance and Speed. 3 Jumps in each category, with the final results being an average of the 3sub-category jumps added together. Each jump was measured by GPS with 5 readings every second being recorded between an altitude of 3000m and 2000m. South Africa was represented by Waldo Prinsloo and Andrew de Jonge with Waldo placing 39th, and Andrew 43rd overall. Both competitors broke their personal bests and setting African records - Andrew on his Time run of 84.7s and Waldo on his Speed run at 258km/h.

World Cup of Wingsuit Acrobatic Flying, 3 - 9 November 2016. Team Clockwork Orange - Lehan Bornman, Tamsyn Snyman and Susan Watts – represented SA at this event, also hosted by Zephyrhills, USA. Eight teams competed over 7 rounds with Clockwork Orange placing 7th.

All the teams and individuals thank SASCOC and the Aero Club of South Africa for the opportunity to represent our country internationally. PASA congratulates all these athletes for their efforts – competing on the world stage requires dedication, time and huge personal financial commitments.

Accolades

Colin Rothman was the recipient of a Special Acknowledgement Award at the Aero Club's Annual Awards dinner for his 13 year winning streak, taking the gold medal in 4-way Formation Skydiving every year for over a decade as well as 5 gold medals in 8-way Formation Skydiving. Colin has represented South Africa in 4-way and in 8-way Formation Skydiving at eight World Championships, one World Cup, one Indoor World Championship and one Indoor World Cup.

Chris Dales from Parachute Systems received a Special Acknowledgement for the free replacement of almost 700 Vortex units. This has never been done by any manufacturer and shows the commitment from Chris and his company to each customer and their safety.

Transformation & Development

With the generous support of the Aero Club of South Africa's Transformation & Development programme, PASA was able to train one member to become a parachute technician and another as a jumpmaster.

Sakhile Tembe completed his training and obtained a parachute technician rating and was also provided with a complete rigging kit. He acquitted himself so well during his evaluation that he was offered full time employment by a parachute manufacturing company.

Sakhele Tyakume completed all the training and prerequisites and obtained his jumpmaster rating. He continues to focus on his long-term goal of obtaining a Tandem Instructor rating.

Housekeeping

PASA fees will increase by R20 to R520 in the coming year. The member contribution towards the SSA is increased to R170 from its present R150 and the PASA administrative portion of R350 remains unchanged for 2017. Other PASA fees that may affect the general skydiver will not increase for 2017 with the exception of the new Tandem Instructor rating fee which is increased from R600 to R1000 for all new tandem instructor ratings. PASA will continue to strive to operate in a narrow budget band for the coming year so as to not have to increase member fees any further.

While we appreciate the role of the Aero Club, PASA will be engaging with the Aero Club on the fees due to them and look at ways of either alleviating this cost to our members or obtaining some form of tangible value-add. For this initiative I would like to thank the Aero Club under Chairman Jeff Earle and Strategist Tony Frost who were able to provide an overview of where our Aero Club fees are going and a vision for the future of the Aero Club. General and recreational Aviation face many threats and the associated tough legislation may ultimately affect the usage of our airspace and the freedom we all enjoy. Our membership to the SA Aero Club and continued participation in constructive negotiation on bodies like CARCOM and NASCOM and other platforms allow us a meaningful say in 'Preserving Free Flight' which is the Aero Club Motto. Initiatives such as this past weekend's Aero Club Airweek held at Parys help to showcase sport and recreational aviation and provide a platform for the various sections of the Aero Club to discuss relevant issues related to the core Aero Club functions. PASA would like to thank Steven and Amy Taylor for the use of the new Skydiving Centre at Skydive Parys for the Aero Club functions.

To date 680 members renewed their PASA affiliation this past year. This is down on the previous year although the encouraging news is that we have issued 10 more new A licences in the 11months to end February than in the previous corresponding period. We hope these new members will remain with us for many years to come. It remains the task of all of us -instructors, coaches and members alike - to nurture the progression and passion of those who come into the sport.

Under the watchful eye of our tireless National Safety & Training Officer, Mark Bellingan, supported by his Safety & Training colleagues, drop zone Chief Instructors and their respective instructor bodies, PASA has had an excellent year with the lowest overall incident to descent ratio since Mark took office in 2003. It saddens me, however, to report one fatality in February when our colleague and friend from Skydive Botswana Garai Makaya lost his life in a skydiving incident. On behalf of PASA we express our condolences to his family, friends and fellow skydivers in Botswana.

The continued strengthening of PASA's instructional corps is a vital component to ensuring that PASA's high standards of safety and training are maintained so we are pleased at the addition of 8 new coaches, 17 new jumpmasters, 5 new static line instructors and 1 new AFF instructor in the past year.

RAASA conducted a successful audit of PASA's administration function – a testament to the excellent administration systems we have implemented over time under the watchful eye of Neeve Oosthuizen who heads up our administration office.

PASA's bespoke online admin and membership management system continues to be developed. In the past year, we have added the functionality of online capturing of all work done by parachute technicians with built-in reminders for reserve repack due dates to members and a host of other features. We are also in the process of adding online drop zone monthly reporting as well as a number of small adjustments to various existing components. A SA national records component will also be added in the coming year. PASA has also most recently paid just underR7000 for the functionality to email the annual financials to members and to email targeted groups within the PASA structure which will streamline our communication to all members.

PASA's finances are in good health with approximately R50 000 in the current account assuming all payments provided for before financial year-end have been paid. As at 31 March, there will be approx. R239 500 in the PASA 24 hour Nedbank investment account and approx. R207 000 in the SSA 32 day Standard Bank notice deposit account.

Lastly to our Non Executive Directors (NEDS) I would like to thank you for your level headed advice to and steering of PASA through the often dynamic and difficult collection of personalities that make up our Sport. The continuity and experience of our NEDS are in my opinion essential to continuing the progression and successes we have has as organisation within the Sport and the General Aviation environment.

Graham Field

ADZO Chairman's report

On behalf of the ADZO executive committee, I am pleased to report on the 12 months to 31March 2017 as follows:

It is difficult to separate a report for ADZO from the report for PASA as much of the tasks and responsibilities overlap. In addition to the items already raised in the PASA Chairman's report:

Drop Zone Operations

Three new drop zones were approved in the past year - Skydive Secunda in Mpumalanga recently started operations and is a full student operation. Skydive Two Oceans near Wellington in the Cape and Pyramid Skydiving Centre near Barberton were both provisionally approved as non-student operations at the ADZO board meeting earlier today. Skydive Parys changed status during the year from non-student to student and shown a steady increase in student training.2 other long-established dropzones face operational and legislative challenges to continue operations in their current locations and ADZO will continue to provide all possible support to these and other DZs facing similar challenges .

As of writing the Association of Drop Zone Operators (ADZO) now comprises of:

15 Student Member DZs - these are DZs that have a Chief Instructor and a viable Instructor, Jumpmaster and Equipment base to allow for all operations that will at least allow for the sustaining of student operations and currency as well as Tandem, all Sport and demo jump operations; 7 Non Student DZs – these are DZs that have an approved Safety Officer in place and allow for B Licence & above Sport skydiving, Tandem and demo Jump operations; 2 Demo or Show Jump operators – these are SJOs that have been approved by the ADZO and NSTO to carry out demo jumps operations as defined in the MOPs.

As a small skydiving community we have a very healthy dropzone population with DZs in 8 of the 9 Provinces – only the Northern Cape has no present operational DZ. By province we have:

- 7 Dropzones in the Western Cape
- 4 Dropzones in Mpumalanga
- 3 Dropzones in Gauteng
- 3 Dropzones in the Free State
- 2 Dropzones in KZN
- 1 Dropzone in the Eastern Cape
- 1 Dropzone in the Northwest Province
- 1 Dropzone in Limpopo
- and 2 demo jump operators based in Gauteng

Budget Report

The ADZO budget is very basic. In the current year, income to PASA from drop zones totalled about R260 000 from yearly ADZO memberships, new DZ applications, tandem levies and 1stjumper levies. ADZO submitted a budget request to PASA for R41 000 to cover the cost of biannual board meetings - R35 000 for flights/travel and R6 000 for meeting costs. These meetings are a vital component to the health of the association as it gives the drop zone operators from around the country an opportunity to represent their members at a meeting where we discuss and debate relevant issues. It should be noted that the first ADZO meeting of the year is held to coincide with the AGM to ensure representation from as many drop zones as possible and facilitate a quorum. The full cost of this air travel is, however, included in the ADZO budget. In the current year R28 596 was spent on flights/travel and R5 653 on meeting costs. R6 752 under budget. We had an unforeseen legal cost of R2 418 relating to a drop zone application dispute.

For the coming year, we have kept the budget the same as this year and will continue to book flights as early as possible to secure the best possible fares.

ADZO Annual Budget - 2016/17

Travel Costs	Proje	Projected Cost Actual cost		Difference		
Meeting 1						
Flights	R	17 500.00	R	13 415.16		R 4 084.84
Meeting 2						
Flights	R	17 500.00	R	15 180.83		R 2 319.17
Total	R	35 000.00	R	28 595.99		R 6 404.01

Meeting Costs	Proje	cted Cost	Actu	al cost	Diff	erence
Meeting 1						
Chairman	R	500.00	R	500.00	\bigcirc	R 0.00
Consumables	R	1 250.00	R	1 077.86		R 172.14
Minutes	R	500.00	R	500.00	\bigcirc	R 0.00
Venue	R	750.00	R	750.00	\bigcirc	R 0.00
Meeting 2						
Chairman	R	500.00	R	500.00	\bigcirc	R 0.00
Consumables	R	1 250.00	R	1 075.00		R 175.00
Minutes	R	500.00	R	500.00	\bigcirc	R 0.00
Venue	R	750.00	R	750.00	\bigcirc	R 0.00
Total	R	6 000.00	R	5 652.86		R 347.14

Incidental Costs	Proje	ected Cost	Actu	ial cost	Dif	fference
Legal fees (Secunda)	R	-		2417.94	\bigcirc	-R 2 417.94
Other	R	-	R	-	\bigcirc	R 0.00
Total	R	-		2417.94	\bigcirc	-R 2 417.94
Annual Totals	R	41 000.00	R	36 666.79	\bigcirc	R 4 333.21

ADZO Annual Budget - 2017/18

Travel Costs	Proje	ected Cost	Actual cost	Difference	
Meeting 1					
Flights	R	17 500.00			R 17 500.00
Meeting 2					
Flights	R	17 500.00			R 17 500.00
Total	R	35 000.00			R 35 000.00
Meeting Costs	Proje	ected Cost		Difference	
Meeting 1					
Chairman	R	500.00			R 500.00
Consumables	R	1 250.00			R 1 250.00
Minutes	R	500.00			R 500.00
Venue	R	750.00			R 750.00
Meeting 2					
Chairman	R	500.00			R 500.00
Consumables	R	1 250.00			R 1 250.00
Minutes	R	500.00			R 500.00
Venue	R	750.00			R 750.00
Total	R	6 000.00			R 6 000.00
Incidental Costs	Proje	ected Cost		Diffe	erence
Other	R	-	R	- 1	R 0.00
Total	R	-	R ·	- 🔾	R 0.00
Annual Totals	R	41 000.00			R 41 000.00

ADZO dropzone figures

As mentioned at the start of the PASA Chairman's report PASA has in general experienced a slight downturn in numbers for the present reporting period. While it is difficult to be certain of the factors that influence this downturn some factors include the following:

- The demise of incentive schemes such as Groupon has had a large influence on our 1stjump numbers for this year with the large spike in last year's 1st jump numbers (761 SL1st jump students) directly related to the Groupon recruitment scheme by some Johannesburg based DZs last year. Our 2017 Static line 1st jump figures are in fact well up on our 2015 totals 462 to 376 which is possibly due to some operators like Skydive Parys and Skydive Rustenburg now offering Static Line training
- Weather factors have played an increasing role in the inactivity of some operations and some DZs have reported an unusual amount of weather holds that often coincide with large events planned for those periods
- The operators of the Angel Trust Aircraft have also experienced a shortage of pilots to service the Gauteng based operators of these aircraft as well as frequent non-serviceability of some of their fleet. Fortunately operators Warbirds have indicated that they are busy with a training program for new pilots as well as a general upgrade to key components like the FCU units on some aircraft.
- Skydiving also finds itself competing with other more accessible extreme sports and with the culture of instant gratification we will need to adapt to these new markets and challenges if we are to continue to maintain and grow our numbers

Other interesting statistics to share if we remove 2016 is the almost doubling of the PDI component of our 1st jumpers from 2015 to 2017. While we are still missing our final month of reporting for this year to the financial year end our total sport descents are down approximately2500 descents from 2016 and remain almost exactly the same as 2015. Tandem introductory skydives are also down from approximately 21500 in 2016 to just under 20000 to date in 2017.PASA's total amount of descents across all categories for 2017 presently stand at 54334 which is approximately 3000 more than in 2015 and 3000 less than in 2016.

While statistics and numbers can be interpreted in almost any way it is clear that we as PASA face new challenges to both attract new members and keep those that do start interested enough to progress to more senior jumper status.

In closing I would like to thank all my fellow ADZO operators for the investment of time and money in the dropzones they own or manage. If we disregard demo and temporary DZ locations PASA is quite unique in that our aviation operations can only happen at 22 locations in South Africa and as the ADZO we have to maintain and protect these valuable assets for training and sport skydiving to exist. I urge all PASA members to support the boogies, club events and National competitions that the ADZO members present and promote. Without your support these events would not be possible and as the ADZO we thank all our members and regular jumpers who help keep our dropzones the fun and viable places to enjoy our sport.

Graham Field

Appendix 3

Aero Club Presentation

How to make Aero Club exciting, accessible and still do their job.

They exist to promote and protect aviation and make flying and skydiving as affordable and accessible as possible.

He asked that we support the Aero Club to ensure good governance on how and where the money is being spent.

Aero club is there to assist the affiliates to help them build their brands.

They have asked for continual update of our needs.

In order to supply services to affiliates, they need to be ahead of circumstances changing.

They see that as a primary function. To assist in supporting the Skydiving brand.

About engaging and communicating with the other affiliates. Need to learn from each other.

Pull them together and exchange ideas and knowledge. Changes of technology needs to be taken into account. Communicate regularly and effectively with all stakeholders.

It is the collective of the recreational aviation of SA. The stronger all affiliates are the stronger Aero Club is.

The plan:

- To build, to promote and protect recreational aviation
- To fight for free flight (unencumbered flight as possible)
- To be the recognised channel for recreational aviation issues
- Procure benefits for its members
- Look after SA's aviation heritage
- To be a one stop shop for all Recreation Aviation
- Excite and inspire current and new members in the aviation space
- Want to develop aviation to get local and international prestige

Tony Frost